



# Thurnham Hall

## Owners' Club Newsletter

Edition 5 – October 2008  
Exchange Options Special!

### *Your personal invitation... to the 1st Annual Thurnham Owners Gala Dinner*

Your committee requests the pleasure of your company on the event of the First Annual Thurnham Owners Gala Dinner, on Saturday November 22nd 2008 at Thurnham Hall. You will be greeted by a piano-accompanied drinks reception followed by a delicious 4-course dinner including wine.

After dinner you can relax around the fire in the great hall or dance the night away in the newly refurbished library. Tickets cost £35 and are strictly limited. This will be a great opportunity to let your hair down and meet other owners and staff. Book now at [www.thurnhamhall.com/dinner2008](http://www.thurnhamhall.com/dinner2008). There are accommodation & transport options available on a first come first served basis.

(If you GENUINELY CANNOT book online please call 01524 751766 to reserve your places. Credit and debit cards are all accepted for reservations.)

### *Roof Update*

Work is due to start in early November on the roof project. Please bear in mind this is a huge project and is being carried out by heritage restoration experts. There will undoubtedly be some disruption so please bear with resort staff during this time.

### *Congratulations, Pippa!*

Pippa Wilson was elected at this years AGM to join the committee with an impressive majority.

### *Welcome Julie & Craig, goodbye Gaye.....*

Welcome to Julie Thompson (General Manager) and Craig Yule (Maintenance Manager), both sharing their time between the Hall and Pine Lake Resort. Lorna Cardwell moves into the Assistant General Manager role at Thurnham. We wish them all well in their new roles. Sadly, Gaye Hayes our well loved Reception Manager retires on October 31st. If you would like to make a contribution to her retirement fund then secure online payments can be made here:  
<http://web.thurnhamhall.com/Pages/news/gaye.php>  
Alternatively, you can post a cheque to the hall, payable to Gaye Hayes.

### *Vacation Club Update*

We have held 7 successful seminars over the summer for vacation club members, attended by around 400 people. The feedback has been excellent and we have helped resolve a lot of the booking problems faced by vacation club owners. RCI kindly donated a week's accommodation for a prize draw. Congratulations to Mr & Mrs RK Grant and Mrs Pamela Broxup and Mr Raymond Escolme who will both enjoy a week away! We will look at holding similar sessions for fixed week owners in the New Year.

### *Exchange Options*

For many years there has been a misconception that we are limited to RCI weeks or Interval International for our exchanges, and that simply is not true. (\*See over for comparisons.) We have lots of choice to get the holiday we want but please remember we cannot recommend any one particular option – we all use our weeks differently and you will need to research the option that suits you best. We will be keeping this chart updated at the owners club website. You can post questions in the forums if you want to ask questions of owners who have used these options already.

# Owner Exchange Options

*Make the most of your Thurnham Hall Ownership!*

## Comparison of Exchange Options for Thurnham Owners Club Fixed Weeks Owners

Exchange Company	Members hip Fees	Week Validity	Exchange Fees	Request 1st	Deposit 1st	Rental/Bonus Weeks	Guest Certificates	Unit Upgrades
<b>RCI Weeks</b> <a href="http://www.rci.com">www.rci.com</a>	from £57 per year	2 years from start date of banked week	£119 EU / £159 Int'l	No	Yes	Yes from £99 per unit	Yes £36	No
<b>Interval International</b> <a href="http://www.intervalworld.com">www.intervalworld.com</a>	from £79 per year	2 years from start date of banked week	£104 / £119	<b>Yes</b>	Yes	Yes from £119 per unit	Yes £24	No
<b>Dial an Exchange</b> <a href="http://www.dialanexchange.com">www.dialanexchange.com</a>	<b>FREE</b> Std M'ship/ Gold £30 per yr	Make Reservation within 3 years of date of deposit (can travel later)	£74 EU / £89 Long Haul / £74 Gold Members Long haul	Yes - Gold Members	Yes	Yes from £89 per unit	<b>Not Req'd</b>	<b>Yes</b> - ANY Size Unit / ANY Week can be withdrawn
<b>SFX Preferred Resorts</b> <a href="http://www.sfx-resorts.com">www.sfx-resorts.com</a>	<b>FREE</b> Gold / Platinum from \$80 USD per year	2 years from start date of banked week	\$159 Gold / \$129 Platinum	Yes - Platinum Members	Yes	Yes "Sell-Off" weeks from \$199 per unit	Free at time of booking \$39 if added later	Yes - Platinum Members, one size Free upgrade subject to availability / Gold Members from \$159
<b>Redweek</b> <a href="http://www.redweek.com">www.redweek.com</a>	\$14.99 per year	3 years from date of deposit	\$125	Yes	Yes	Yes, price varies dependant on week owners charge	<b>Not Req'd</b>	Yes subject to week value in redweek points
<b>Timex</b> <a href="http://www.timex.to">www.timex.to</a>	\$15 per year	3 years from date of deposit	No additional Charge	Yes	Yes	Yes, 10% less than maintenance fee for the unit	<b>No Fee</b>	Yes, subject to agreement with the person you exchange with
<b>UK Resort Exchange</b> <a href="http://www.ukresortexchange.com">www.ukresortexchange.com</a>	£30 per year	<b>Indefinitely</b> provided membership renewed	£75	Yes	Yes	Yes from £150	<b>No Fee</b>	Yes subject to additional £75 exchange fee
<b>RCI Points</b> <a href="http://www.rci.com">www.rci.com</a>	£77 per year	2 years from anniversary of membership	From £79 per holiday / £19 per night if <4 nights	No	Yes	Yes from £99 per unit	Yes £36	Yes subject to home week points value

## Permanent Options (please note that these options mean surrendering your ownership at Thurnham Hall)

<b>Diamond Resorts International @ "THE Club"</b>	£306 pa plus £4.40 per 100 points owned. (Replaces Maintenance Fee)	2 calendar Years	Internal Bookings £0 / External Exchanges see Interval International	N/a	N/a	Yes from £79 per week	Yes Free for Internal Bookings / External Exchanges see Interval International	Yes
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[www.thurnhamhall.com](http://www.thurnhamhall.com)

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